# FEDERAL COMMUNICATIONS COMMISSION Washington, D. C. 20554 JAN 1 3 2004

OFFICE OF MANAGING DIRECTOR

Jeff Compton Vice President Carrier Relations Telscape Communications, Inc. 606 E. Huntington Drive Monrovia, CA 91016

Re: Request for Waiver of FY 2002 Regulatory Fees Fee Control No. 00000RROG-04-002

### Dear Mr. Compton:

This is in response to your request dated September 19, 2003, filed on behalf of Telscape Communications, Inc. (Telscape), for a waiver of the late payment penalty associated with fiscal year (FY) 2002 regulatory fees on the grounds of financial hardship. Our records reflect that you have paid the \$3,952.60 FY 2002 regulatory fee for Telscape and the \$988.15 late payment penalty.

In your request you explain that Telscape is a start-up competitive local exchange carrier serving customers in the inner city markets of Los Angeles and San Diego, and that about 80 per cent of your customers are participants in California's Universal Lifeline Service Program. As such, you state that Telscape is heavily dependent for its cash flow on reimbursement of the Universal Service Lifeline subsidy from the state of California. You indicate that initially California's partial payments were delayed by California's lack of a state budget. You then note that Telscape did not receive final payment for services rendered until August 2003, fourteen months after Telscape had rendered and paid for the services. You have submitted financial statements showing your revenues and expenses for 2002 and October 30, 2001 to December 31, 2001, plus a breakdown of the expenses for 2002, establishing cash flow shortages for those time periods. Further you have stated that none of the owners of the corporation were paid any salaries in 2002.

In establishing its regulatory fee program, the Commission recognized that in certain instances payment of a regulatory fee may impose an undue financial hardship upon a licensee. Thus, the Commission decided to grant waivers or reductions of its regulatory fees in those instances where a "petitioner presents a compelling case of financial hardship." <u>Implementation of Section 9 of the Communications Act</u>, 9 FCC Rcd 5333, 5346 (1994), <u>reconsideration granted</u>, 10 FCC Rcd 12759 (1995). The Commission further held that regulatees can establish financial need by submitting:

[I]nformation such as a balance sheet and profit and loss statement (audited, if available), a cash flow projection . . . (with an explanation of how calculated), a list of their officers and their individual compensation, together with a list of their highest paid employees, other than officers, and the amount of their compensation, or similar information.

#### 10 FCC Rcd at 12761-2762.

In determining whether a licensee has sufficient revenues to pay its regulatory fees, the Commission relies upon a licensee's cash flow, as opposed to the entity's profits. Thus, although deductions for amortization and depreciation, which do not affect cash flow, and payments to principals, reduce gross income for tax purposes, those deductions also represent money which is considered to be available to pay the regulatory fee.

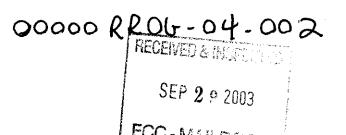
It appears from the documentation submitted that Telscape suffered a financial loss in 2002 without regard to its deduction for depreciation and that no payments were made to any principal of the corporation. Therefore, your request for a waiver of the late payment penalty and the regulatory fee for FY 2002 is granted. Although you have not requested waiver of the regulatory fee itself, in light of the Commission's stated policy, we will waive the regulatory fee as well. This waiver, however, is limited to the FY 2002 regulatory fee. If Telscape continues to experience financial hardship, you may request waivers of the fees for succeeding years accompanied by appropriate supporting documentation. A check, made payable to the maker of the original check, and drawn in the amount of \$4,940.75 will be sent to you at the earliest practicable time. If you have any questions concerning this matter, please contact the Revenue & Receivables Operations Group at (202) 418-1995.

Sincerely,

Mark A. Reger

Chief Financial Officer





Jeff Compton Telscape Communications, Inc. 606 E. Huntington Drive Monrovia, California 91016

September 19, 2003

Federal Communications Commission Office of the Managing Director 445 12<sup>th</sup> Street, S.W. Room 1-A625 Washington, D.C. 20554

Attention: Regulatory Fee Waiver/Reduction Request

Dear Commission:

On behalf of Telscape Communications, Inc. (Telscape), a request is being made for the waiver of the penalty portion of the 2002 regulatory fee assessment. Telscape is a start-up CLEC serving the Los Angeles and San Diego markets. Our charter is to serve the residential segment, specifically Spanish-language dominant Hispanic households in the inner city. About 80% of Telscape's customers are participants in the California Universal Lifeline Service program. Consequently, a substantial amount of Telscape's cash flow is dependent on reimbursement of the ULTS subsidy from the state of California. Hence, last year when California went almost 4 months without a budget Telscape did not receive partial payment for services rendered by the state of California for 6 months. The final payment by the state for services rendered was made in August of 2003, fourteen months after they were rendered and paid for by Telscape.

As a start-up, Telscape was extremely strapped for cash and predicted only enough cash on hand to cover minimal expenses until profitability was reach even with California's timely payments. When the state of California went delinquent and ultimately did not the bulk of payment for 6 months, Telscape was forced to take drastic internal actions. Programs and initiatives were halted. Eventually Telscape was also forced to under go the needless expense of arranging for a bridge loan if our bank balance dropped below zero.

Telscape is pleased to say that we made it through the tenuous time and we are now a more financially stable company vibrantly delivering services to the inner city and traditionally under served areas. It is with understanding of our past history of uncontrollable fiscal pressure and our internal spirit to continue necessary operations that Telscape respectfully asks for a waiver of the penalty assessed during our time of despair.

Per the instructions, we have included the 2002 assessment and the 25% penalty assessment, however we praise the Commission for the return of the penalty fee.

We have included our cash flow statements for the period of the assessment. We will also provide any additional documents in which you need to assess the situation.

For any questions concerning this filing please do not hesitate to call or write.

Sincerely,

Jeff Compton

V.P. Carrier Relations

Telscape Communications, Inc.

626 415-1016 office

626 252-3490 mobile

## Federal Communications Commission Bill Collection

FOR INQUIRIES CALL

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(C) DSG, Inc.

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Telscape Communications, Inc.

11/17/2003 ARIPNLO

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PAGE 43 11/17/2003 14:48:23

CD No.	CD DATE FEE CONTROL No.	FRN	PAYER NAME	TRANSACTION DATE	RECEIPT AMOUNT
560815	9/30/03 0309308190457001	0005869664	word Broadcasting Network, Inc	10/01/03	\$195.00
Applicant	1 Call Sign: WOBSAMJACK FCC Code 1: MGR QTY: Name: WORD BROADCASTING NETWORK INC O BOX 19859	FACID11127 1 Applied Amt:	FCC Code 2: 20030929AHY 145.00	Tin Number:	
Seq: PTC: Applicant Address:	2 Call Sign: FCC Code 1: MAF QTY: Name:	1 Applied Amt:	FCC Code 2: 50.00	Tin Number:	./
560815	9/29/03 0309308340099001A	0005040522	Telscape Communications, Inc.	10/07/03	\$4,940.75
560815	9/29/03 0903308340099002A	0004537619	Midvale Telephone Exchange, In	10/07/03	\$17.70
		Total:	\$45,513.46		

RAMIS receipt

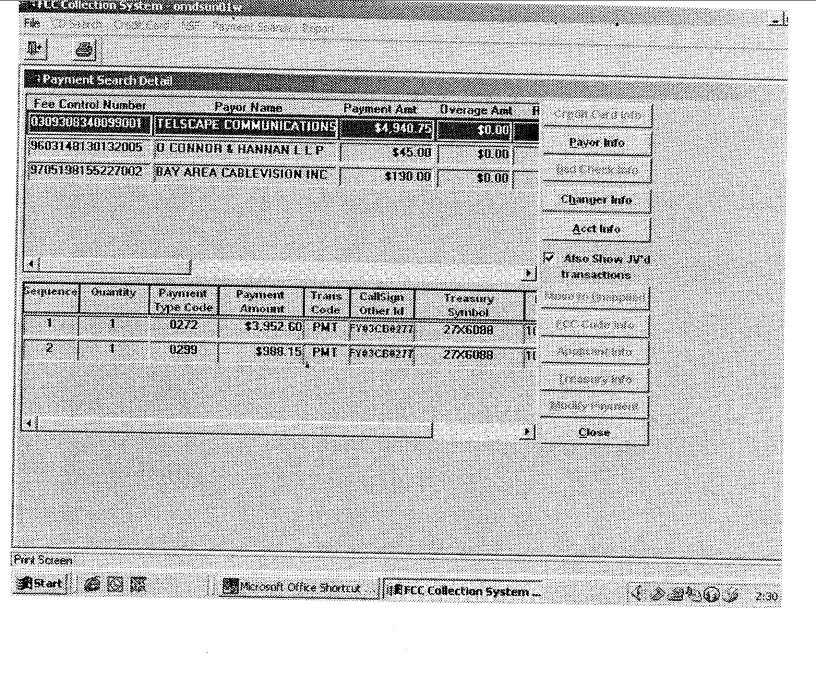
## **Payment Transactions Detail Report**

BY: FEE CONTROL NUMBER

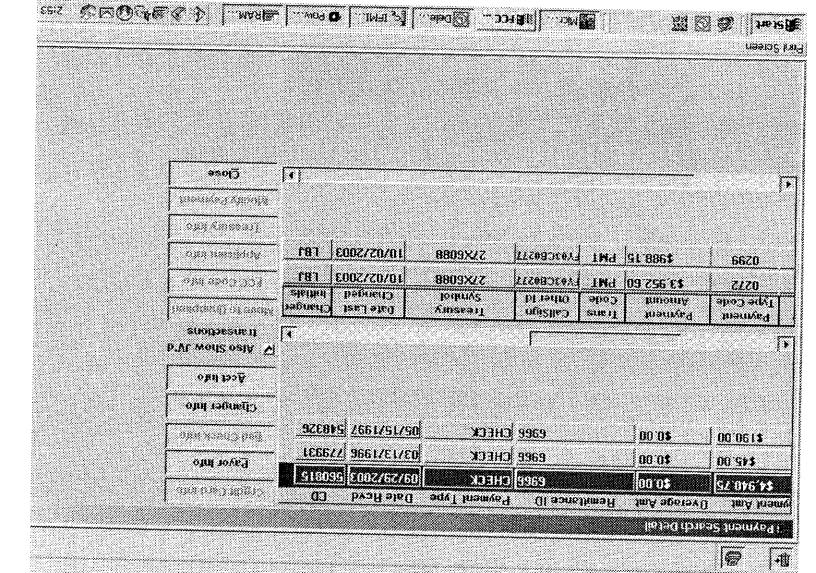
Fee Control Payor Fcc Account Payer Received Number Name Number TÍN Date 0309308340099001 **TELSCAPE COMMUNICATIONS INC** WP00067571 19/29/2003 00:00:00 **606 EAST HUNTINGTON DRIVE MONROVIA** ÇA 91016 **Payment** Callsign Payment Current Seq Type Other Applicant **Applicant** Bad Detail Trans Payment Code Amount Balance Num Check Name Zip Amount Code Type Quantity \$4,940.75 \$4,940.75 0272 1 FY03CB0277 TELSCAPE COMMUNICATIONS INC 91016 \$3,952.60 1 **PMT** \$4,940.75 \$4,940.75 0299 FY03CB0277 TELSCAPE COMMUNICATIONS INC 91016 **-- \$988.15 1** PMT Total \$4,940.75

Collections receipt

Date: 11/17/2003







Page 2/3 sent By: POINTECOM; Federal Communications Commission Bill Collection FOR INQUIRIES Bill Number Bill Date Please write your bill number on your FY03CB0277 remillance. 07/28/2003 OF SURFICE MINING Payable to: 3600g Federal Communications Commission Send a copy of this bill to: Telscape Communications, Inc. Federal Communications 606 E. Huntington Dr. Commission Monrovia, CA 91016 Revenue & Receivables Operations P.O. BOX 358340 PITTSBURGH, PA 15251 - 5340 Total Amount Due Due Date \$4,940.75 Total Amount Due Must Be Received By 08/28/2003 BILL FOR UNPAID 2002 FY REGULATORY FEE OF \$3,952.60AND 25% PENALTY OF \$988.15 FILER ID: 821266 FRN: 0005040522 Please attach a copy of this bill to your payment to ensure proper credit. Payment Type Code Quantity Fee Due 0272 \$3,952.60 \$3,952.60 0299 \$988,15 \$988.15 New - Company -Total Due \$4,940,75 Check (Attach) Payment Method: Credit card (Complete Bolow) MASTERCARD VISA **AMERICAN EXPRESS** DISCOVER Date Received G/L **d**ode: Date Entered: Diration Dept Approval: Oate Pold: Check No. creby authorize the FCC to charge my MASTERCARD or VISA for the service(s) / authorization(s) herein described.

Ho WWW. SE FCC. gov - Fig

#### **Tom Putnam**

From: Tom Putnam

Sent: Monday, November 17, 2003 4:50 PM

To: 'mstanford@telscape.net'

Subject: Telscape waiver request

Hello Mae.

In addition to the copy of the bill please review the following concerning your waiver request.

The Commission has stated that it will waive, reduce, or defer regulatory fees in those instances where a petitioner presents a compelling case of financial hardship. See Implementation of Section 9 of the Communications Act, 9 FCC Rcd 5333, 5346 (1994), on recon, 10 FCC Rcd 12759 (1995). The Commission has stated that regulatees can establish financial hardship by submitting:

information such as a balance sheet and profit and loss statement (audited, if available), a cash flow projection . . . (with an explanation of how calculated), a list of their officers and their individual compensation, together with a list of their highest paid employees, other than officers, and the amount of their compensation, or similar information. 10 FCC Rcd at 12761-12762.

To support Telscape's claim of financial hardship, you need to provide us with such information. Please e-mail, fax, or send me the additional information.

If you have any questions, please do contact me. Thank you.

Tom Putnam Accountant Revenue & Receivables Operations Group Phone 202-418-2992 Fax 202-418-2843

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